



Customer-at-a-Glance

The National Association of Head Teachers (NAHT) is an independent trade union and professional association representing over 28,500 members in England, Wales, and Northern Ireland. Members hold leadership positions in a range of categories: early years; primary; special and secondary schools; independent schools; sixth form and FE colleges; outdoor education centres; pupil referral units, social services establishments; and other educational settings.

Industry

Education

Number of Users

125

Sophos Solutions

Sophos Central
Intercept X

Sophos Customer

Since 2014

Switching to Sophos Central 'a simple transition' for the National Association of Head Teachers



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was a simple transition and
80% of the work was carried
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Andy Bone
head of IT, NAHT



'The transition to Sophos Central has been a completely positive move.'

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head of IT, NAHT

With around 170 branches across the UK, the NAHT migrated from on-premises Sophos Enterprise Console to cloud-based Sophos Central, including Intercept X, to better manage their remote workers' IT security. They plan to complete a Synchronized Security set-up with XG Firewall from Sophos in the next six months.

Business Challenge

Already a loyal Sophos customer since 2014, the NAHT did not need convincing that Sophos was the right security vendor. Over the years they had experienced firsthand the effectiveness of the Sophos products they already installed.

Yet as the organisation is now supporting a growing number of remote workers, based across 35 locations in the UK, it became clear that the on-premises Sophos Enterprise Console might not be the most effective solution for them. A cloud product was therefore deemed to be more suitable and Sophos partner EACS recommended a migration to Sophos Central.

Technology Solution

Sophos Central offers the IT team at NAHT a far easier and more effective way of managing the organisation's remote systems, improving their productivity. The NAHT team is also pleased to have switched on Intercept X through Sophos Central, so in addition to synchronising endpoint protection, web, email, encryption, wireless, mobile, and server security under one simple-to-manage interface, they also have ransomware protection covered off.

"The root cause analysis within Intercept X is an impressive feature, and all elements within Sophos Central are helping to improve our GDPR compliance," says Andy Bone, Head of IT at NAHT.

Plus, Andy believes the migration was simple and cost effective.

"Switching to Sophos Central was an easy transition," he says. "80% of the work was carried out within just one week and very little investment was required."

Business Results

Sophos Central provides Andy and the IT team at the NAHT with the ability to see real-time feedback on the security status of remote workers' machines through the Sophos Central management console at HQ.

"We didn't have this level of insight before with our previous on-premises solution," says Andy, "yet now we can see the devices in action wherever there is an internet connection."

Day-to-day usage is easy to manage and because they are accustomed to the intuitive Sophos Enterprise Console they had previously used. The transition has been natural, with the team finding Sophos Central even more intuitive to use, according to Andy.

"We regularly dip into Sophos Central for quick checks because it's so easy to use and there is no training required," he says.

Andy lists the additional benefits of continuing to work with Sophos and their solutions as being:

- › A very responsive and helpful team
- › Well thought-out products
- › A holistic approach to security
- › Excellent technical support and proactive resolutions
- › A stable reputable company

Sophos Partner EACS, an award-winning cloud, IT solutions, and managed services provider, has worked closely with the NAHT throughout the transition, which was recommended by them.

"The EACS product managers knew the exact product to meet our needs and their knowledge and application to our organisation has been excellent," says Andy.

XG Firewall from Sophos is the next product due to be implemented at the NAHT, which will complete the organisation's Synchronized Security stack.



'Migrating to Sophos Central from Sophos Enterprise Console required very little time and investment.'

Andy Bone

head of IT, NAHT



'We identified the changing needs of the NAHT to cater to an increasingly mobile workforce. As a result we proposed a transition to a new cloud-based security solution – Sophos Central. Having worked closely with both Sophos and the NAHT for many years we could see that this product was a perfect fit for the organisation to overcome remote workers' security challenges as well as offering Synchronized Security with Intercept X for ransomware protection. We are delighted with the outcome and the positive feedback from the NAHT.'

Andrew Lashley

head of clients, EACS

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