

Southend
University
Hospital **NHS**

NHS Foundation Trust

Customer-at-a-Glance

Southend University Hospital

Industry

Healthcare

Number of Users

5000

Sophos Solutions

Sophos UTM

Sophos Customer

Since 2000

Southend University Hospital discover Sophos UTM as a natural replacement for Microsoft TMG



'We've been so impressed with the UTM that we've expanded out our installation to our BYOD and Guest wireless networks.'

KONRAD HUTCHINS

3rd Line Team Manager, Southend University Hospital



Konrad Hutchins has been the 3rd line team manager at Southend University Hospital for the last 6 years. The Trust's IT team consists of around 40 staff who manage approximately 5000 users across 2900 desktops, laptops and mobile devices. This is all supported by a backend infrastructure consisting of about 350 servers running on a mixture of physical and virtual environments.

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3rd Line Team Manager
Southend University Hospital

Challenge

With Microsoft retiring their Threat Management Gateway (TMG) product there was an immediate requirement for the Trust to secure a replacement system. Their TMG proxy was also running a number of additional software suites for web and download filtering and the chance to consolidate these functions into one platform was an attractive option. Konrad explained, "This would not only provide a more consistent system but reduce the administration overhead associated with multiple software providers."

Solution

One of Konrad's team, Mik Kinsella, performed an evaluation on a number of potential replacements for TMG based on a set of functional requirements required by the business. In addition a financial assessment was also undertaken to ensure the replacement product would provide good value to the Trust. The Sophos UTM product held up well against its competitors and whilst some other products could compete on functionality, there was a significant cost associated with them. Sophos also demonstrated a clear and strong roadmap of development for its UTM product that was backed up by news of Sophos acquiring Cyberoam UTM.

Konrad said, "Overall the Sophos UTM showed the best balance of features versus value for money so was ultimately chosen. Foursys was key in ensuring that we were able to quickly put a proof of concept in place to start testing the product. All the way through the evaluation they kept us updated on new features of the UTM roadmap and helped with any issues we had."

Result

With Sophos UTM Southend University Hospital now have a more coherent security suite for the Trust's internet access. Day to day administration is easier and Konrad and his team can react more quickly to potential threats. In addition the improved reporting functionality means that senior management can get a rapid insight of the current state of their internet security.

Konrad summarised "We've been so impressed with the UTM that we've expanded out our installation to our BYOD and Guest wireless networks. We have seen some enhancements appearing in the product as a result of the Cyberoam acquisition which has instilled a lot of confidence in the future of the product. Foursys continue to provide support and guidance on best practice for the solution and they've really added value to our purchase. I'm confident that the right product was procured to meet our organisations current and future needs."



Learn more about the Sophos UTM.
Visit www.sophos.com/UTM

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