



Customer-at-a-Glance

Medical Money Management, eight offices in the UK

Industry

Financial planning, insurances, investments and pensions

Number of Clients

100

Website

www.medicalmoney.co.uk

Sophos Solutions

Sophos UTM
Sophos Antivirus
Sophos Virtual Web Appliance

Sophos Customer

Since 2000

Sophos helps **Medical Money Management (MMM)** to improve control and security with UTM, which eliminates 45 hours of spam and email filtering each week.



“With Sophos UTM, everything is where it needs to be and can be controlled easier. It has made a massive difference.”

IAN WELLS

IT Manager, Medical Money Management



Medical Money Management (MMM) is one of the UK's largest, privately-owned, independent, financial planning practices, which has eight offices around the country. Ian Wells is MMM's IT Manager, and the IT department covers the company's eight sites, encompassing mobile protection, BYOD, hardware, networks and website monitoring.

“Sophos provides us with peace of mind. We are safe in the knowledge that our data is as safe as it possibly can be.”

IAN WELLS

IT Manager, Medical Money Management

Business Challenge

MMM is Financial Conduct Authority (FCA) regulated and must adhere to strict data guidelines. The company's servers used to be housed on-site, but in 2010 they made the decision to move them to an external datacentre for two reasons:

1. MMM needed the space for other operations
2. The datacentre offered improved security

However, the move meant they lost much of the control over their networks: “We relinquished control over our firewall, so we looked for a new way to get this back,” commented Ian.

MMM already used Sophos Antivirus and Sophos Virtual Web Appliance, so Ian trialled the free version of Sophos UTM and realised it would be a perfect solution. It gave back the network control they had lost and offered additional modules for increased security and functionality.



“Sophos saves us the time that we previously wasted on web monitoring. 98% of all user web requests are now carried out within five minutes.”

IAN WELLS

IT Manager, Medical Money Management

Technology Solution

MMM use the following UTM modules for security and control:

- › **Network protection**
Provides sophisticated security above and beyond a firewall, essential for keeping clients' information secure.
- › **Email protection**
Protects client details and filters out unwanted emails. Automatic filtering has saved time and effort.
- › **Wireless protection**
Delivers guest access control and keeps BYOD use independent of the network. A Wi-Fi hotspot has also been set up to improve connectivity.
- › **Web protection**
Allows MMM to monitor the usage and abuse of the network, and create improved web policies for users.

Installing UTM was easy according to Ian: “It’s a simple download and a switch on, no harder than that,” he enthused. During that time Ian was also impressed with the Sophos Professional Help services team: “They were easy to get hold of, called you back quickly and gave you answers in simple, clear English.” Once they had everything configured, any module additions or changes were simple. “You just plug something in and it’s done, easy, I don’t have to think about it.”

Business Results

Benefits to the IT infrastructure

- › **Enhanced protection** “The UTM protects our network from around 30 violations per day.”
- › **Comprehensive reporting** New reporting has given Ian greater insight into network usage, and allows him to create improved business cases when presenting to the board.
- › **No firefighting** Sophos Antivirus has kept systems safe and secure for years. To date, “we have never been hit by any kind of virus, worm or Trojan – the viruses never get a chance to stick.”
- › **Time savings** The IT team has saved time on monitoring web activity and fulfilling requests manually.
- › **Less downtime** With better VPN the IT team can be reached wherever they are, reducing downtime.
- › **Guest access** Any unknown devices are introduced securely via the guest portal.

Benefits to users

- › **Easy filtering** Over 100 spam emails are filtered out every day. “In four months Sophos has blocked 1.1m emails. On average that saves 45 hours each week.”
- › **Better visibility** Less spam means users are less likely to overlook vital emails from clients: “that is priceless.”
- › **Improved efficiency** The IT team can automatically allow access to web sites and monitor usage. 98% of all user web requests are now carried out within five minutes.
- › **Improved access with VPN** Users can now access, send and receive files from the network without fuss, from anywhere, without help from IT.



Future Plans

MMM plans to launch an online client portal hosted on their server, so for the first time they will be opening up their network. They will therefore need excellent data protection in the cloud. The IT team is currently trialling Sophos UTM Webserver Protection because it provides web server hardening, and there's an extra layer of security to deter hackers.

Ian is eagerly awaiting the release of Sophos UTM 10.0, when he'll have just one server to manage rather than three. He says: "I look forward to the new UTM version that will streamline management even further."

MMM has an excellent relationship with Sophos partner TGC Computers. They are working together to make these next stages a reality.

To find out more about Sophos Solutions
call (0)8447 671131 or
email sales@sophos.com

United Kingdom and Worldwide Sales
Tel: +44 (0)8447 671131
Email: sales@sophos.com

North American Sales
Toll Free: 1-866-866-2802
Email: nasales@sophos.com

Australia and New Zealand Sales
Tel: +61 2 9409 9100
Email: sales@sophos.com.au

Asia Sales
Tel: +65 62244168
Email: salesasia@sophos.com